



## ***Member Buying Service***

(See Owner or Manager for details)  
List updated: March 24<sup>th</sup>, 2010

*The Member Buying Service is offered by Chamber Members to Chamber Members. This program and the services and discounts listed below are not available to the general public.*

*The blue Member Buying Service card should be presented at the time of purchase/service.*

### ***Advanced Payroll Solutions Inc.***

Phone: 410-643-3446 Contact: Nicole Smith, CPP  
Account setup fee waived, 50% off first payroll.

### ***Accurate Optical***

Phone: 410-749-1545 Contact: Jennifer Bridell  
20% off any eyewear. May not be applied to a prior purchase. May not be valid on sale items.

### ***All American Awards, Athletics, & Gifts***

Phone: 410-643-7200 Contact: Linda Brainer  
10% off regular price items. Free engraving on one item purchased per month.

### ***The Appliance Source***

Phone: 410-819-8900 Contact: Kimberly Damico  
Free delivery on first order.

### ***Artistic Kitchen & Bath***

Phone: 410-604-3883 Contact: Allan Sharkey  
34% off list price. Fuel surcharge will reviewed monthly and adjusted based on retail diesel pricing.

### ***ASI Photos.com, LLC***

Phone: 410-643-0302 Contact: Stan Ruddle  
No charge to update your publicity photo of your staff or family. Normally the fee is \$100.00 but is waived for Chamber members. Reprints are additional. One per member company per year.

### ***AVON Products***

Phone: 410-643-3679 Contact: Melanie Drake  
20% off first order. Call for a current brochure.

### ***Balance Therapeutics***

Phone: 443-249-3319 Contact: Teresa Hummel  
\$10 off first one hour in-studio session. May not be combined with any other discounts.

### ***BankAnnapolis***

Phone: 410-643-4191 Contact: Carllene Hurd  
Free 1<sup>st</sup> month's service charge on business accounts, new customers only. \$10.00 off check order for business checks ordered through bank. No monthly service charge fro personal checking account of business owner with related business checking account.

### ***Barbers on the Bay***

Phone: 443-249-3140 Contact: Joyce Stilson & Denise Miller  
\$2.00 off any haircut.

### ***Bay Carpets Flooring America***

Phone: 410-820-7288 Contact: Mike Dahle  
10% off flooring & window treatments & 15% off area rugs for Chamber members and their employees. Offer not valid with other promotions and special discounts.

### ***Bay Porches Inc.***

Phone: 800-84PORCH Contact: Gina  
10% off any furniture purchase at time of sunroom purchase effective.

**Bay Signs**

Phone: 410-604-2006 Contact: Rosemary Sutton

\* 10% off all vehicle & boat graphics

\* 250 free postcards when you buy 250. Includes setup, layout and design. Double sided, full color 14 pt thick. Glossy front, matte back (for mailing) \$175

\* 15% off vehicle magnets (1 pr 24" x 12" = \$85 less 10%!)

\* 3 x 8 Banner \$135. Full color, single sided, 13 oz. vinyl banner. Design included.

\* For all other graphics and signage, bring us a competitor's quote and we'll beat it by 10%! Excludes quotes from online stores/shops.

**Bay Telephone Systems, Inc.**

Phone: 301-595-7555 Contact: Lewis Coghill Jr.

10% off any phone system purchase. System equipment only, discount does not apply to labor.

**Best Western Kent Narrows**

Phone: 410-827-6767 Contact: Marc Lacoste

10% off our standard rates. Not good with any other offer.

**Blue Heron Mailing Services, Inc.**

Phone: 410-770-3400 Contact: Kathie Jones

10% off mailing services. Does not include postage or list purchase.

**Brilliant Title Corporation**

Phone: 410-643-3929 Contact: Gerri Council

10% discount that may not be used in addition to any other offer or discount.

**Callahan's Gas & Appliances**

Phone: 410-758-1144 Contact: Gene Magary, Jr.

33% discounted Home Call Charge for service on any appliance. 15% discount on 1<sup>st</sup> tank of Propane for new customers. Not valid with any other special.

**Canine Country Club.**

Phone: 410-827-4245 Contact: Roni Lynn Mood

\$1.00 off daily boarding rate (one stay only) 10% off grooming, 10% off any group obedience class.

**CNB (Formerly Centreville National Bank)**

Phone: 410-758-1600 Contact: Carol Brownawell

\$10.00 off every check order for a new business checking account. Limited to 1 business checking account per chamber member

**Chesapeake Bay Environmental Center**

Phone: 410-827-6694 Contact: Vicki

10% discount in gift shop.

**Chesapeake Copier**

Phone: 410-829-0204 Contact: Jack Miller

One year interest free payments on all purchases of copiers, fax. printers, shredders and fax. Guaranteed lowest prices on all toner. Free next day delivery.

**Chesapeake Graphics**

Phone: 410-643-6402 Contact: Becky or Pete

10% off digitizing fee or 1 free screen on new orders.

**Chesapeake Environmental Lab, Inc.**

Phone: 410-643-0800 Contact: Eva DiGiovine Stoops

\$5.00 off any water analysis.

**Chesapeake Laser & Skin Care Center**

Phone: 410-643-8000 Contact: Gloria Peithman

10% off any skin care package.

**Church Hill Theater**

Phone: 410-758-1331 Contact: Betsy Durham

\$1 off ticket price, only for adult theater.

**CloseCall America**

Phone: 410-604-0405 Contact: Customer Service

Switch any of the services below to CloseCall America and tell us you want 2.5% of your bill to go towards the QAC Chamber Education/Scholarship Fund! Switch your local and long distance and also receive up to 400 minutes of FREE long distance on your 1<sup>st</sup> invoice, plus we'll waive your local switch fee. Services include Local, Long Distance, Wireless, BlackBerry, Digital Phone Service, DSL, Dial-Up Internet, and Wireless Internet. Call for details on the above offers as well as other product incentives. Support a local company and your local schools and students at the same time!

**Coldwell Banker Waterman Realty**

Phone: 410-643-5005 Contact: Mareen

\$250.00 rebate at settlement on the purchase of a home. Must present card at the time of Buyer Broker agreement.

**Comfort Suites, Chestertown**

Phone: 410-810-0555 Contact: Marcel Dall-Silver

10% off a stay at the hotel.

***DCL Office Furniture Solutions***

Phone: 410-758-4387 Contact: David Metrinko

An Additional 10% discount to all Chamber members and free space planning.

***Draper Bros., Inc.***

Phone: 410-758-0340 Contact: Liz Draper

10% Wine discount with Buying Service Card

***Enterprise Rent-A-Car***

Phone: 410-604-6154 Contact: Kevin A. Campbell

10% discount off of rentals. 50% off weekend specials.

***F.A. Hobson Landscaping & Nursery***

Phone: 410-827-9614 Contact: Debbie

10% off entire purchase of plant material- discount does not apply to landscaping services or landscape material.

***Flower Boutique***

Phone: 410-643-2614 Contact: Lori Trent

10% off all floral, balloon, gif baskets or craft supplies. Does not include wire service.

***Fred Frederick Chrysler Dodge Jeep of Easton***

Phone: 410-822-2100 Contact: Jeff Frederick

With the purchase of any new vehicle, receive 6 oil changes and a service loaner car for repairs up to 3 years or 36,000 miles.

Does not include oil changes for diesels, does not include loaner car for body repairs.

***The Furniture Silo***

Phone: 410-778-0488 Contact: Bill Beals

5% off special order or stock merchandise. Excludes specials/sale items.

***Harris Crab House***

Phone: 410-827-9500 Contact: Karen Ortel

10% discount Mon- Fri only; except holidays & holiday weekends.

Offer good on entrée's only, excludes crabs & all you can eat specials.

Cannot be used with any other discounts. Some restrictions may apply.

***Green Lean Waste Solutions***

Phone: 443-786-9710 Contact: Kim Hawkins

10% off all risk free waste audit and analysis\* 10% off toxic free pet products 10% off green home makeover, free water bottle and baggu bag with a green office makeover. Conditions and restrictions: discount is for first 12 months of signed service agreement.

***Helfenbein Insurance***

Phone: 410-643-2291 Contact: Al Helfenbein

Free ½ hour of insurance consulting.

***Island Eyecare***

Phone: 410-604-0100 Contact: Dr. Tim Barr

\$25.00 eye examinations, \$50.00 off prescription eyewear (frame & lenses), 20% off contact lenses & non RX sunglasses

***J.C. Warner Co., Inc.***

Phone: 410-643-6633 Contact: Jennifer Warner

\$10.00 off any heating or air conditioning service call. Not valid for routine maintenance.

***Jennings Chiropractic***

Phone: 410-643-7100 Contact: John Jennings

Complimentary ortho, neuro, chiropractic & spinal exam. This includes a surface EMG to not the degree of nerve interference. (\$125.00 Value)

X-rays, nutrition or orthopedic supports excluded.

***Joslex Website Design***

Phone: 410-320-6572 Contact: Jeff Weese

10% off Initial Website Design Contract.

***Kangaroo Self Storage***

Phone: 410-604-0080 Contact: Jacqueline Wagenfer

10% off. Not to be used in combination with any other specials or discounts.

***Kent Island Crab Cakes***

Phone: 410-604-0043 Contact: Rachel Kauffman

10% discount on all products except special sale priced items.

***Kent Island Coach & Courier***

Phone: 410-643-2555 or 410-451-3030 Contact: Andy Moore

10% off airport transportation and standard courier rates. Not good with any other offer.

***Kent Island Chiropractic***

Phone: 410-604-3106 Contact: Dr. Stephen Erle

20% Discount on all exam and clinical services.

***Kentmorr Restaurant & Crab House***

Phone: 410-643-2263 Contact: Tamera Harper

10% discount on group party rates. Good for groups of 15 or more with advance reservations.

***Kirby Realty, LLC***

Phone: 410-604-3376 Contact: Joseph K. Kirby

Whether working with us as either a Buyer or as a Seller we will provide a one year Home Warranty plan for you at the time the member presents their card at the time of signing the agreement. This bonus may not be used in addition to any other discount the member may receive through Kirby Realty, LLC.

***Long & Foster***

Phone: 410-643-2244 Contact: Elinor Warring, Manager

If property is listed with Long & Foster or member uses a Long & Foster agent to buy a property - a one year home warranty insurance policy will be provided by Long & Foster at time of settlement for buyer or at beginning of listing time for seller.

***Love Point Deli***

Phone: 410-604-2447 Contact: Mitchell Andrew

Discounts available on wines purchased by the case.

***M & T Bank***

Phone: 410-643-7917 Contact: Lori Smith

Free first month's service charge on business accounts. New customers only -- Kent Island Branch.

***Maritime Plumbing, LLC***

Phone: 410-758-3456 / 866-758-3457 Contact: John / Alana Maranto

15% off of any service call / installation, including water heaters, sump pumps, faucets, gas logs, etc.

***Naeny Capital Management Group, Inc.***

Phone: 410-643-6666 Contact: T. Carter Naeny

25% discount on listed stocks. \$50 minimum fee.

***Nash Balloons / Best Bounce***

Phone: 410-820-2200 Contact: Ed Nash

\$25.00 rebate on any inflatable or ride rental. Mail copy of proof of purchase back to Best Bounce within 30 days of rental and receive a check for \$25.00

***Nationwide Insurance***

Phone: 410-643-3336 Contact: Bruce Cohee

Free estate planning analysis for all chamber members.

***Palmer's Plumbing***

Phone: 410-827-4546 Contact: Jason Palmer

\$20 off any plumbing service or repair.

***Paula's Fine Jewelry***

Phone: 410-643-8040 Contact: Paula Warner

Free jar of jewelry cleaner or free watch battery. 15% discount storewide for chamber members.

***Paychex***

Phone: 410-200-7235 Contact: Shaun Kistler

15% discount on payroll and tax filing services.

***Pizza Hut, Inc.***

Phone: 410-827-5314 Contact: Mark Galasso

10% off any products from the Kent Island Pizza Hut. Excludes alcohol.

***Preston Automotive Group***

Phone: 800-942-0521 Contact: Jo-Anna Sparta

Complimentary pickup and return, 27 point inspection, oil change, topped off fluids, professional wash and vacuum, \$39.95 plus tax. Complimentary pickup and delivery at your convenience. Preston Automotive – serving all your automotive needs.

***Prime Outlets at Queenstown***

Phone: 410-827-8654 Contact: Management Office

Free Coupon book. See management office to obtain.

***ProTemps Staffing Solutions***

Phone: (800) 787-4648

Contact: Cheryl Tubman, Teri Wilson, Denise Stover

First time clients, mention your Chamber membership to receive 6 hours free on a minimum 32 hour temporary or evaluation hire assignment.

***Rainbow International Carpet Care & Restoration Specialist***

Phone: 410-643-5408 Contact: Jay Viers

10% off carpet cleaning and upholstery cleaning. Must present card at the time of service.

***Resource One International***

Phone: 410-643-0706 Contact: Chris Megargee

10% off all promotional items, logo design and/or embroidered/silk screened apparel. Excludes taxes and shipping.

***Schuman's Cleaning Service***

Phone: 410-827-8978 Contact: Jaime Eaton

10% off detailing of boat, airplane or auto (detail only, no washing)

***The Service Dept.***

Phone: 410-758-6767 Contact: Jim or Bernadette Alderson

15% off vent free gas fire logs.

***Shorelink Communications***

Phone: 410-604-0300 Contact: Michael Batte

First \$15 in calls made on our system will be free. One time offer for newly activated accounts. \$10 deposit must have been paid. Not transferable. Not good with any other promotions. Card holders only.

***Shore Accountants***

Phone: 410-604-0004 Contact: Heather Tinelli

15% discount to all Chamber Members for QuickBooks Seminars through 2009.

Must present Member Buying Service Card at time of registration.

***Shore Sign Company, Inc.***

Phone: 410-643-6000 Contact: Mac Davis

10% off all services.

***Smart Homes of America, Inc.***

Phone: 410-827-5678 Contact: Tim Horan

Free consultation for Home Theater, Whole House, Audio/Video, Residential Systems Integration or Security for your home.

***Spanning the Globe***

Phone: 410-643-9870 Contact: Carol Walker

\$50 off any 7 day or more vacation. This is non-refundable, non-transferable and not good on airline tickets.

***Spectrum Painting Services***

Phone: 410-643-5033 Contact: Tom Moore

10% discount on any commercial or residential job.

***Stepping Stone Children's Center***

Phone: 410-643-4181 Contact: Carol Blodgett

10% off the first month's tuition. Applies to new enrollees only.

***Superior Bookkeeping Services, Inc.***

Phone: 410-643-8122 Contact: Lin Kahmer

Payroll: Account setup fee waived, 50% off first payroll

Bookkeeping: 25% off first bookkeeping invoice with signed contract

***Swan Cove Day Spa & Salon***

Phone: 410-604-1500 Contact: Brenda LeCompte

10% off first visit for any package. Please present card.

***Tents 4 Rent, Inc.***

Phone: 410-758-3106 Contact: Sam & Faith Kern

Free delivery anywhere in Queen Anne's County. 10% off total rental before taxes. Not to exceed \$200, excludes package specials.

***Trophies Signs & Awards***

Phone: 410-438-3510 Contact: Carl Tucker

10% discount on all purchases.

***True Value Kent Island***

Phone: 410-643-3500 Contact: Tricia Jordan

10% discount excluding sales items and already discounted items.

***The Water's Edge***

Phone: 410-643-3130 Contact: Beth Sanderson-Lacey

10% Discount on Annual gym, pool or run-of-house membership with no application fee. Not to be combined with any other discount.

***WebVidco***

Phone: 410-827-5912 Contact: Steve Showalter

10% off website. Does not apply to maintenance fees, hosting or domain registration only new site development.

***Western Auto***

Phone: 410-643-5572 Contact: George Middleton

10% off on all merchandise. Excludes sale price items.

***Wye Knot Prints & Collectibles***

Phone: 410-643-5558 Contact: Michael Kader

10% discount off the price of all custom framing work. Minimum \$50.00 job, excluding tax. Card must be presented at the time of placing the order.