

THE VOICE OF BUSINESS IN QUEEN ANNE'S COUNTY



**Vol.V Issue 3
March 2011**

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Underage Drinking is a Community Problem

By: Ashley Winterstein

The Queen Anne's County Community Partnership for Children and Families, our local management board, has been active since 1997 with the mission to "promote a safe, healthy and stable environment for all Queen Anne's County children and families by achieving a comprehensive system of education, health and human services ..."

One of the key principles of the Partnership is that "Children and families with problems live in a community, and that their needs cannot be addressed without addressing the capacity of that community to support families and children."

This principle embraces the Character Counts! Pillar of Citizenship, which encourages all citizens to become active and positive members of their communities.

In this light, the Partnership is first looking to local community members for support of their new campaign to address underage drinking in Queen Anne's County.

It has long been accepted that underage drinking is a right of passage. However, recent research has shown that the short and long term effects of underage drinking are extremely damaging and dangerous to both the teens consuming the alcohol and the community in which they live.

MADD (Mothers Against Drunk Driving) shares on their website, www.madd.org, "Of all the dangers your teen faces, underage drinking is among the worst. Whether teens are experimenting with beer, wine, or other liquor, alcohol presents a serious – and potentially deadly – threat. Compared with non-drinking classmates, teens who drink are more likely to: die in a car crash, get pregnant, flunk school, be sexually assaulted, become an alcoholic later in life, or take their own life through suicide. The longer your child waits to start drinking, the safer he or she will stay."

In an effort to keep teens in Queen

Anne's County safe, it is necessary to have the support of the community and eliminate social hosting. A social host, by definition, is an adult who knowingly, or even unknowingly, hosts a party on their property where underage teens consume alcohol.

Because it is often difficult to determine who actually supplied the alcohol for underage teens, social host laws are a way to hold adults accountable for the events that take place on their property. These laws put the responsibility on the property owner to prevent underage drinking both in their immediate presence and when they are away.

For a first offense of social hosting in Queen Anne's County, the fine is \$2,500 plus \$2,500 PER MINOR in possession of alcohol. A second offense will result in a \$5,000 fine plus \$5,000 PER MINOR in possession of alcohol. The State's Attorney is prepared to prosecute those who furnish alcohol to minors or allow minors to drink in their presence.

If you are aware of underage drinking parties in your neighborhood, please call 410-758-0770 to report a Party in Progress or 410-758-6666 to leave an anonymous tip.

The Partnership will be working together with the Queen Anne's Drug Free Coalition and the SAFe Youth Campaign in the fight against underage drinking. Please join in the effort to save lives and improve the quality of life for teens in Queen Anne's County. Avoid social hosting and the fines that go with it!

"The Governor's Office of Crime Control and Prevention funded this project under grant number EUDL-2010-1010. All points of view in this document are those of the author and do not necessarily represent the official position of any State or Federal agency."



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**March Chamber Events
Nine Opportunities to Network this Month!**

Tuesday, March 8th
Coffee Connections • Chamber Office • 8:30-9:30 AM

Wednesday, March 9th
Chamber Leads Group • Chamber Office • 9:15-10:15AM

Wednesday, March 16th
Chamber Leads Group • Chamber Office • 9:15-10:15AM

Tuesday, March 22nd
Coffee Connections • Chamber Office • 8:30-9:30 AM

Wednesday, March 23rd
Chamber Leads Group • Chamber Office • 9:15-10:15AM

Thursday, March 24th
After Hours Mixer • R's Americana • 5-7PM

Tuesday, March 29th
Networking Luncheon • Fisherman's Inn • Noon-1:30PM

Wednesday, March 30th
Chamber Leads Group • Chamber Office • 9:15-10:15AM

Wednesday, March 30th
Young Professionals Mixer • Whit's End Salon • 6-8PM

For full event details and to make a reservation please visit our website at www.qacchamber.com

Don't Forget!

**March 19th
Poultry Day**

**March 29th
National Mom & Pop Business Owners Day!**

March After Hours Mixer

Thursday, March 24th, 2011*

5-7PM

**R's Americana
Stevensville, MD**

**Stick around after the mixer for
R's Thursday Night Trivia!**

Members and staff approved guests only.

**RSVP by
Tuesday March 22nd
www.qacchamber.com
410-643-8530
business@qacchamber.com**

***Please note this month's mixer will be held on the fourth Thursday of the month as opposed to our normal third Thursday meeting.**

Chairman's Letter



I have been a proud member of the QAC Chamber since moving to Maryland in 2007. I have belonged to other Chamber groups throughout my career, and have found none other like this one--and I am honored to be serving as your Chairman of the Board. I am particularly pleased to be joined by twelve other volunteer Board members, representing a wide array of professional areas and great depth of experience. We are all happy to serve by steering the direction and resources of your Chamber to help us meet our goals.

Our Chamber has three primary purposes. First, we provide overall support for the member businesses of the organization; secondly, we demonstrate business-based leadership in the civic arena; and finally, we foster a thriving business community to enhance the quality of life in our county. Those purposes are more easily fulfilled when we are many in number, and we are therefore thankful for your involvement and enthusiasm for our organization.

Today we find our County in a time of great economic distress. As our community leaders are working to find creative paths to make us solvent and sustainable, it is increasingly clear that a strong business component is essential to a healthy financial future for all of us. Never before has it been a greater opportunity for you to become engaged in your Chamber, and help us pave the way for success. I've always been a firm believer that what you get out of an organization is based on what you put into it.

Personally, being connected with the Chamber is a big joy in my life, and it is my goal to make sure that all of our members have a similar experience. I ask for your energy, your ideas, your talent and commitment to help our organization continue to blossom. Come to the events—bring another business person with you—volunteer a little time for a committee or project—take advantage of the savings opportunities and benefits of membership that you are entitled to. Remember that the Chamber Office Staff (Linda, Victoria & Susan) offer a wealth of resources to help you individually, whatever you need—so seek them out.

You are the heart of the Chamber. With you, and collective determination, Queen Anne's County will continue to be a premier place to work, live, and play.

Chamber Members In The News

BankAnnapolis

Edward W. Kinsella, who has 20 years' experience in commercial and retail banking, has joined the staff of BankAnnapolis as vice president in the Private Business Banking group. He will be responsible for developing new commercial loan and deposit relationships. Based at the company's headquarters on Bestgate Road, Kinsella will report to Senior Vice President and Chief Business Banking Officer Michael Schonfeld. "We are excited that Ed has chosen to bring his extensive business banking experience to our Private Business Banking team," Schonfeld said. "Ed and his many years of meeting Central Maryland businesses' commercial banking needs help to complete our team." Kinsella comes to BankAnnapolis from Revere Bank, where he was a business development officer. The University of Maryland graduate also spent 12 years at Sandy Spring Bank as a relationship manager and portfolio manager, among other roles. Other career stops include the Columbia Bank and Mellon Bank. "BankAnnapolis has a great reputation for its commitment to the community," said Kinsella, a member of the Annapolis and Anne Arundel County Chamber of Commerce. "I look forward to building on that relationship and extending our reach to businesses here and throughout the region."

BankAnnapolis is marking an important homecoming as it welcomes back Kathryn E. Coursey, who returns as a vice president in the Private Business Banking group. Coursey developed a highly satisfied customer base drawn to her caring, personal touch during her three years with BankAnnapolis. "I'm very excited to be back with a great team that recognizes the importance of working with each business as if they were the only business we service," Coursey said of her return. "During my years here, I established many wonderful relationships with my clients and truly enjoyed working with my

talented colleagues at BankAnnapolis. I have missed them all." Based at the company's headquarters on Bestgate Road, Coursey will report to Senior Vice President and Chief Business Banking Officer Michael Schonfeld. "Kathy's return to BankAnnapolis is much anticipated by her clients and colleagues," Schonfeld said. "Kathy can boast some of the most loyal business customers in our area due to her understanding of her clients' needs and her commitment to superior customer service." Coursey brings nearly 30 years of experience to the job she performed so capably, with previous stops at BB&T, First Mariner Bank and Centreville National Bank. She is also a past Realtor trained in Maryland real estate law. BankAnnapolis serves the banking needs of small businesses, professional concerns, and individuals through eight community banking offices in Anne Arundel and Queen Anne's Counties in Maryland. The Bank's parent company, Annapolis Bancorp, Inc. (NASDAQ: ANNB), reported total assets of \$432.1 million on Dec. 31, 2010.

Hospice of Queen Anne's

It may still be winter but it's not too soon to get your team organized for Hospice of Queen Anne's 14th Annual Golf Tournament on June 20 at Prospect Bay Country Club in Grasonville. There are numerous sponsorship opportunities ranging from a \$5,000 Tournament Sponsor to a \$100 Hole Sponsor. A \$500 Team Sponsor includes green fees, cart, continental breakfast, complimentary beer, drinks and buffet for a team of four. Because of generous community support, Hospice of Queen Anne's continues to provide the highest quality, professional and compassionate care for patients with advancing life-limiting illnesses and support for their families during and after their loved one has died. Care is given based solely on need, regardless of a person's ability to pay. For complete sponsorship and event information, contact Kenda Leager at 443-

262-4106 or kleager@hospiceofqueenannes.org.

Moran Insurance

Donna Moran of Queenstown, Maryland recently returned to Severna Park-based Moran Insurance company, which is under new ownership. In her new position, Donna will play a pivotal role advising the new leadership, spearheading community relations and guiding sales service. Donna and her husband, George, owned the Moran Insurance Agency where she worked for over 24 years in the Property and Casualty Insurance field before they sold their business in 2005. In August 2010, Marc Dorman and Matt Lehmann, purchased Moran Insurance and have been working to build on the company's philosophy and reputation established by the firm's founder. "I am excited to be back in the insurance field and to be working with the new owners," says Donna. "I really missed the day-to-day interactions with my clients who I feel have become my friends. We have a great staff, which makes the insurance work both fun and rewarding." In addition to her insurance counseling, Donna is also involved in a variety of local charities. She is a founding member of Bosom Buddies Charities, Inc. and has served in various capacities since its inception. She served as the Co-Chair of both the 2010 and 2011 Bosom Buddies Ball. She is also a member of the Queen Anne's County Chamber of Commerce. In her spare time, Donna enjoys reading, cooking, gardening, yoga, and a number of different outdoor activities and, of course, spending time with family and friends. Donna recently completed three years of the Executive Seminar series reading many of the Great Books at St. Johns College.



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Chamber Members In The News

Simple Accounting Solutions

Simple Accounting Solutions, LLC is pleased to announce their new office location and welcomes two additional staff members to its team. Mary Branic and Laura Juncosa have joined Simple Accounting Solutions in Easton. Mary is a graduate of the University of Maryland and has 14 years of bookkeeping experience in both the public and private sectors. Originally from Argentina, Laura graduated from the University of Laverne in California. She worked in the public sector before moving to Maryland last spring. "Mary and Laura bring a wealth of knowledge and expertise to our company that will benefit our clients, including Laura's ability to provide bilingual bookkeeping support", says owner Monica Sewell. We customize our services to accommodate the needs of our clients. We take shoe boxes filled with receipts and turn them into financial statements. "I'm thrilled to have them here." Monica Sewell founded Simple Accounting Solutions in 2006. A graduate of Salisbury University, Mrs. Sewell has over 20 years of experience in the accounting industry and is a QuickBooks Pro Advisor. "I understand the financial challenges businesses are up against, and we are able to offer creative and cost-effective solutions for almost any client's situation", says Sewell. "Our services range from providing accounts payable and receivable to data and file organization. We also provide monthly bank reconciliations and unaudited financial statements and reports." Our company's increasing growth in client base and need for additional office space has led to our decision to expand. Simple Accounting Solutions, LLC specializes in QuickBooks accounting software and provides bookkeeping and payroll services to small businesses and individuals. Their office is now located at 8626 Brooks Drive, Suite 204, Easton, MD. Call 410-822-7926 or visit www.simpleaccountingsolutions.net



Willow Construction, LLC

Willow Construction, LLC is pleased to announce the addition of Ken Adams to the company's management team. As Business Development Manager, Ken will be responsible for helping Willow expand its reach throughout Delaware and Cecil County, MD. According to Willow President Michael Hiner, "Our Company is poised for growth. We are excited to tap into Ken's depth of experience and his invaluable knowledge of the construction business. During his previous 25 years as President of Pace Electric, Ken served the construction industry as a respected leader. He brings Willow important insight that will help us achieve our strategic growth objectives." Founded in 1973, Willow Construction has grown to become one of the most respected commercial, industrial and residential builders on the Delmarva Peninsula. The company is headquartered in Easton, MD and has a Sussex County office in Georgetown, DE. For more information about the company, visit www.willowconstruction.com.

Eric Milhollan, Senior Project Manager for Willow Construction, LLC recently completed Shore Leadership's leadership development and community education program. Modeled after national and regional leadership organizations, Shore Leadership was formed in 1997 to promote a regional approach among local leaders for addressing community issues. Eric was among 20 Eastern Shore executives and members of senior management who were selected to take part in the program. Meeting for day-long sessions once a month April through November, the group explored regional

interest relating to legacy, technology, economic development, community environment, education and government. The program began with an overnight retreat in April at the Aspen Institute in Queenstown. Following graduation in December, the class members will join a network of over 260 alumni leaders from the Shore. Eric was nominated by his fellow class members to represent this year's class as a member of the Board of Directors. For more information about Shore Leadership, visit www.ShoreLeadership.org or call Susan Patenteau at 856-981-0754. Eric Milhollan also recently earned the designation of Certified Healthcare Constructor (CHC) from the American Hospital Association (AHA) Certification Center. The CHC is a national credential that distinguishes an individual as being among the elite in a critical field of healthcare construction.

Welcome New Members

A-Shore Out Bail Bonds

Kathleen Eisenstein
100 N. Liberty Street
Centreville, MD 21617
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www.ashoreoutbail.com
Bail Bonds & Fugitive Recovery

Arrow Services Inc.

Nelson Poe
602 Chester River Beach Road
Grasonville, MD 21638
443-871-1051
Marine Constuction
& Home Improvement

Law Office of Karl Phillips

Karl Phillips
205 E. Water Street
Suite 102
Centreville, MD 21617
410-758-2258
Lawyer

A vertical real estate advertisement for Merry Tobin. At the top, there is a logo for "CHESAPEAKE Real Estate Associates, LLC" featuring a stylized bird icon. Below the logo is a photograph of Merry Tobin, a woman with short blonde hair wearing a red jacket, standing in front of tall grasses. The name "MERRY TOBIN" is printed in large, bold, blue letters across the middle. Below the name, it says "Realtor, Co-Owner" and "Chesapeake Real Estate Associates, LLC". At the bottom, contact information is listed: "410-310-3183 Cell", "410-643-4663 Office", and "410-643-4589 Fax". There are also icons for a mobile phone, a house, and a website. At the very bottom, it says "Merry@MerryTobin.com • www.MerryTobin.com" and "2201 Main Street, Suite 1, Chester, MD 21619".

Cross Island Trail Connector Gets Approval

The Maryland Critical Area Commission recently gave approval for the Cross Island Trail connector, which will run from the Kent Narrows Bridge to Long Point Park in Grasonville. The connector trail will be a little over one mile and will include two observation areas with decks for views of the waters and wetlands of the Kent Narrows.

"The Greater Grasonville Civic Association is very much in favor of extending the Cross Island Trail across the Narrows to Long Point Park," said Jean Sadler, past president of the group. "We are excited about the possibility of accessing the trail from the north side of Route 50 and look forward to the day when Grasonville residents can walk or ride bikes all the way from Long Point Park to Terrapin Park," she said.

County Commissioner Phil Dumenil, immediate past president of the group, agreed with Sadler. "To extend the trail to Grasonville and open it up for all those residents is really wonderful," he said, "I know there are so many people who use the trail and are looking forward to this connector." Dumenil said the trail is a great way to connect the towns of Queen Anne's County.

"Our long term vision is to get this trail all the way to Tuckahoe State Park," said Gary Rzepecki, Chief of Park Operations for the Department of Parks and Recreation. Rzepecki said the next step in the process is to get the construction documents in order, put out a Request for Proposal for the construction and start work as early as this fall. He said the project will take about 18 months to complete.

The Cross Island Trail currently extends six miles from the Chesapeake Bay at Terrapin Park in Stevensville, across Kent Island High School to Old Love Point Park and along Route 50 East to the Kent Narrows, including a spur to the Chesapeake Exploration Center and Ferry Point Park in Chester. The trail is part of the famed American Discovery Trail, which stretches 6800 miles across the country from Point Reyes in San Francisco to Cape Henlopen, Delaware.



TIPS (Training for Intervention ProcedureS) For Bar Tenders and Servers of Alcohol

TIPS (Training for Intervention ProcedureS) will be presented by Terry Ober, certified TIPS Instructor, for all bar tenders and servers of alcohol at the Queen Anne's County Planning Commission Conference Room, 160 Coursevall Road, Centreville, Md. 21617. The training will also include Fake I.D. training provided by Sheriff Gary Hofmann.

The cost for the training (includes workbook) is \$38 per person. Checks made payable to Terry Ober/TIPS, P. O. Box 592, Ridgely, Md. 21660. RSVP for limited number of seats per training date. TIPS training will provide a 4 year certificate upon passing the written test, given at the end of the training. Fake I.D. training is being provided to gain additional professional knowledge and skills for carding underage patrons.

April 11th
OFF Premise TIPS Training
from 5:30 pm until 9:00 pm.

April 12th
ON Premise TIPS training
from 5:30 pm until 9:30 pm.

RSVP – 443-995-5367

Road Named In Honor Of Former Commissioner

Former Queen Anne's County Commissioner, business man and county native Oscar "Sonny" Schulz will be honored with his very own road at the new Matapeake Professional Park.

Among his many accomplishments, Schulz served on the Board of Queen Anne's County Commissioners for two separate terms; from 1982 to 1986 and 1990 to 1994; served as County Treasurer for eight years and was instrumental in forming both the state and local Economic Development Commission and the county Chamber of Commerce. He is also past president and chairman of the board of the Maryland Restaurant Association.

"Sonny Schulz has been a huge part of the history of Queen Anne's County and we are so pleased to be able to honor him and his family," said Gene Ransom, outgoing president of the Queen Anne's County Commissioners.

The Schulz family will be honored next spring when construction begins on the road and the facility.

MacGlashan Named Permanent Director At Animal Services

Queen Anne's County native David MacGlashan is now the permanent director of the Queen Anne's County Department of Animal Services. MacGlashan had been interim director since October 2010 and was named permanent director at the January 25 meeting of the County Commissioners.

"Dave has done an outstanding job while working in a temporary capacity at Animal Services," said County Administrator Gregg Todd, "and is well deserving of this recognition." MacGlashan's dedication to the department has been evident over the last few months, said Todd, and as its permanent director he is sure to continue that hard work.

MacGlashan, 39, has been with the county for almost three years and started as a project manager with the Department of Parks and Recreation before making the move to Animal Services. As interim director MacGlashan has helped develop the department's new website and believes the upgrades will not only help to streamline the department but also help to promote it.

"The new website is basically a one stop shop to answer any question or find information pertaining to our department... getting a dog license, downloading PDF's for adopting a pet or volunteering in the shelter, information about the county's Animal Control laws and the Animal Control Commission," said MacGlashan. The website also features a regularly updated calendar of events, including regular adoption day locations and special events like fund-raisers.

"I really want to start marketing our department more and having more revenue generating events like the (First Annual) Island Dog Jog at the Dog Park (in Stevensville) on May 22," he said. The department is also having a collaborative fund-raiser with the Friends of Island Dog Park on March 19 at R's Americantina Restaurant in Stevensville.

As its permanent director MacGlashan said he will now start looking at the department's budget. "I am starting to review our expenses, revenues and fees and looking to streamline and perhaps restructure the department, especially during these tough financial times," he said. He also plans to review the current Animal Control Ordinance, which he said is "quite vague and in need of some clarity in many areas."

"As the liaison to the Animal Control Commission, I am looking forward to working with Dave. He has some terrific ideas and his energy and enthusiasm are certain to bring some beneficial changes to the department," said County Commissioner Phil Dumenil.

MacGlashan said he wants to reassure all county citizens that one thing will never change at the Department of Animal Services. "The one thing that will remain constant is the humane treatment of all animals in our care but we are looking at all policies and procedures for potentially dangerous animals," he said. MacGlashan received his Bachelor's in Business Management from Salisbury University and is working toward a dual Master's Certification in 'Applied Project Management' and 'Information Systems / Information Technology Project Management' from Villanova University. He lives in Centreville with his wife Jennifer, ten month old baby boy Cooper and step-son Tyler.

Visit the department's website at www.queenannesanimalservices.com.

Attention All Dogs: Bring Your Owners To Queen Anne's County!

By: Heather Taylor, Marketing and Program Development Coordinator

In the February issue of FIDO Friendly magazine, Queen Anne's County gets a mention, as one of the top 50 "Fido friendly destinations." FIDO Friendly magazine is a publication with a motto that boasts; "leave no dog behind." This magazine is geared towards dog lovers with features on the health, fashions and new trends in the canine world.

Terrapin Park Nature Area in Stevensville, Maryland was submitted as one of the top 50 Fido friendly destinations and received the honor of being chosen and featured in the magazine. Accompanied by a brief write up, is a photo of the contributor's dog enjoying a good dig on the beach.

Terrapin Park Nature Area isn't the only spot in the county that caters to dogs. Located in Stevensville is the Island Dog Park with fenced in areas for dogs to run and play as well as a water fountain that serves both humans and dogs! Another area receptive to canines is Matapeake Park, in which a winding trail leads to a beach specifically for dogs to swim and frolic in the sand and water. Ferry Point Park and the various trails throughout the county (Cross-Island, Kent Island South Trail, etc.) are all welcoming to dogs, provided they are on a leash and accompanied by their owner.

Benefit Night at R's Americantina



Friends of Kent Island Dog Park and QAC Animal Services

When: Saturday, March 19 from 4-7pm
Where: R's Americantina
410 Thompson Creek Mall
Stevensville, MD
What: Go to R's Americantina. Eat, drink and have a good time. Mention *Island Dog Park* or *QAC Animal Services* when you pay your bill and R's will donate a percentage of the proceeds to our organizations. There will also be raffles and other fun activities!

***Nominations Sought for
the 2011 Faye Lister Teen of
Character Scholarship Award***

Established in 2005, the Faye Lister Teen of Character Scholarship is given to a deserving senior in a Queen Anne's County high school to pursue their college education. During his/her high school years, the student should have demonstrated the practice of all Six Pillars of Character: Trustworthiness, Respect, Responsibility, Fairness, Caring and Citizenship. For the fourth year, Centreville Rotary Club will sponsor this scholarship.

Anyone may nominate a student for this award including the student. Application forms may be downloaded from our website, www.peopleofcharacter.org or obtained through the high school guidance office. They may also be requested from the QAC Character Counts! coordinator, Jacki Carter, at 410-758-6677 or jcarter@qac.org. Completed forms should be sent to Jacki Carter at CharacterCounts!POBox418,Centreville, Maryland, 21617 or by email to Jcarter@qac.org. All nominations must be in by April 15th for consideration.

Please contact Jacki Carter at 410-758-6677 if you have questions.

***Underage Drinking Leads to
Greater Chance of Addiction***
By: Ashley Winterstein

Underage drinking is a community problem. It increases a multitude of risks for teens, their families, and society as a whole. Fortunately, the solution also lies in the hands of the community. With this in mind, the Queen Anne's County Community Partnership for Children and Families, our local management board, is asking for your support to reduce underage drinking across the county.

To begin, it is time to change the idea that underage drinking is a "rite of passage." The Centers for Disease Control and Prevention shares on their website, www.cdc.gov, just how devastating underage drinking can be to a young person's life. Underage drinkers are more likely to experience:

- School problems - higher absence and poor or failing grades
- Social problems - fighting and lack of participation in youth activities
- Legal Problems - arrest for driving or physically hurting someone while drunk
- Physical Problems – hangovers and illnesses
- Alcohol related car crashes
- Unintentional Injuries – burns, falls, and drowning
- Physical and Sexual Assault
- Memory Problems
- Abuse of other drugs
- Changes in brain development that may have long term effects

Another startling risk the CDC shares is that "Youth who start drinking before age 15 years are FIVE times more likely to develop alcohol dependence or abuse later in life than those who begin drinking at or after age 21 years."

The National Institute on Alcohol Abuse and Alcoholism (www.nih.gov) released information in 2006 that echoes this alarming statistic. They share information from a survey of 43,000 U.S. adults, stating, "Those who began drinking in their early teens were not only at greater risk of developing alcohol dependence at some point in their lives, they were also at greater risk of developing dependence more quickly and at younger ages, and of developing chronic, relapsing dependence."

Reducing underage drinking not only reduces the immediate risks in the lives of local teens, but also reduces the risks associated with future alcohol dependence of valued family members and citizens in our communities.

"The Governor's Office of Crime Control and Prevention funded this project under grant number EUDL-2010-1010. All points of view in this document are those of the author and do not necessarily represent the official position of any State or Federal agency."

Be TeRRiFiCC
Practice the Pillars of Character Everyday!

***Trustworthiness, Responsibility, Respect,
Fairness, Caring & Citizenship***

Underage Drinking Produces Unnecessary Risks

By: Ashley Winterstein

The Queen Anne's County Community Partnership for Children and Families, our local management board, has recently launched a campaign to reduce underage drinking across the county.

Local and national research has shown that both the short and long term effects of underage drinking are cause for serious concern. In fact, the data has been so alarming that in 2007, the Surgeon General issued a National Call to Action to Prevent and Reduce Underage Drinking, stating, "The process of solving the public health problem of underage alcohol use begins with an examination of our own attitudes toward underage drinking and our recognition of the seriousness of its consequences for adolescents, their families, and society as a whole. Adolescent alcohol use is not an acceptable rite of passage but a serious threat to adolescent development and health, as the statistics related to adolescent impairment, injury, and death attest."

The scope of the problem may be the first hurdle to overcome. Alcohol is the most common substance abused by youth in America, with more adolescents drinking than smoking or using drugs. The chance a young person will use alcohol increases exponentially with their age. According to the Call to Action, 10% of 12 year olds, 50% of 15 year olds, and 70% of 18 year olds say they have used alcohol at least once.

Studies have also shown that while teens drink less frequently than adults, they consume more on each occasion. Youth consume an average of five drinks per occasion, fitting the very definition of binge drinking and leading to dangerous physical and emotional consequences.

Approximately 5,000 youth under the age of 21 die each year as a result of underage drinking. Those underage drinkers fortunate enough to avoid this statistic have increased risks of academic failure, drug use, legal problems, physical or sexual assault, and suicide.

The risks don't end with the underage drinker. The community is also affected by the increased violence, aggressive behavior, and property damage that often accompany underage drinking. Additionally, about 45% (almost HALF) of the people who die in automobile accidents involving an underage drunk driver are people other than that driver.

Tragically, Queen Anne's County statistics are routinely above state and national averages. According to the Fourth Annual Report on Adolescent Substance Abuse released by the Drug Free Queen Anne's Coalition in 2007, 47.6% of 12th grade students admitted to consuming beer, wine, or wine coolers in the past 30 days. Perhaps more surprising, 14.8% of 12th graders admitted to driving under the influence of alcohol and 29.1% to riding with a driver who was under the influence of alcohol.

The National Call to Action insists that underage drinking is everyone's problem and that its solutions are everyone's responsibility – a founding pillar of the Character Counts! program. Just as Character Coaches are teaching students to be accountable for their actions, the Community Partnership for Children and Families is urging all Queen Anne's County citizens to be accountable for their choices and discourage underage drinking to ensure the health, safety, and future of all its citizens.

"The Governor's Office of Crime Control and Prevention funded this project under grant number EUDL-2010-1010. All points of view in this document are those of the author and do not necessarily represent the official position of any State or Federal agency."



Kent Cabinetry and Millwork Breaks Ground in Queen Anne's County

A groundbreaking ceremony was held February 24, 2011 for the new location of Kent Cabinetry and Millwork, Inc. Matt Clark, owner and lead cabinet maker, will be moving from his location in Chestertown to the new facility at 3420 Church Hill Road, Church Hill, MD. This modern 3,700 square foot building will utilize energy efficient features such as precast insulated concrete foundation walls and Structural Engineered Wall panels 8" thick to create a building envelope that is free of air infiltration and super insulated. Evacuated tube solar collectors will be used to heat the building and domestic hot water for the bathroom. This design will result in an almost free heating bill and a very low cooling bill. Mr. Clark has 29 years of experience manufacturing custom cabinets and anticipates having his staff of 5 in place and operational at the new facility April 2011. "It has always been my dream to own my land and to construct a shop," said Mr. Clark, "and with the assistance of Queen Anne's County and the State of Maryland, I am able to realize this dream." Mr. Clark welcomes you to stop by the shop in May to see how this system functions.

The project is being funded in part by loans from the Queen Anne's County Revolving Loan Fund program and from the Maryland Small Business Development Finance Authority, Department of Business and Economic Development (DBED). For more information about the Queen Anne County Revolving Loan Fund, contact the Department of Economic Development, Agriculture and Tourism at 410-758-4418 or visit the website at www.choosequeenannes.com. For more information about Kent Cabinetry and Millwork, please contact Mr. Clark at 410-778-9001 or visit his website at www.kentcabinetry.net.

QAC Arts Council & Centre for the Arts Upcoming Events

March 9 – 30:

Driftwood Face Carving

Ages 16+: Wednesday 6:30 – 8:30 p.m. Innovative wood carver Tom Yates is back, encouraging students through demonstrations and their own works, to learn and explore the fundamentals of carving faces into wood. There are some fundamentals to be followed including proportions, but students will also be instructed on how to let the subject emerge from raw materials. Materials: Dremel or similar power carving tool, wood bits for power tool, at least 4 different bits needed, safety glasses, and a piece of driftwood or chunk of soft wood; (no oak or locust), pine sassafras, cedar, poplar or cherry. The instructor will also provide extra pieces of wood. Register by 3/2. \$75 members \$89 non members. Centre for the Arts, 206 S. Commerce St., Centreville, MD. 410.758.2520. www.arts4u.info.

March 19

Building Fund Concert with Legendary Jazz Pianist Dick Morgan

7 p.m. This is a must see performance at the Centre for the Arts, \$30 advance \$35 door and include an After Party with the band. Enjoy great food and cash bar. Sponsored by Neal Tilghman. Centre for the Arts, 206 S. Commerce St., Centreville, MD. 410.758.2520. www.arts4u.info.

The Queen Anne's County Arts Council and Centre for the Arts is a non-profit organization committed to promoting, expanding and sustaining the arts. We receive support from the Maryland State Arts Council, corporate and private giving. Visit us on the web www.arts4u.info

St. Patrick's Day workshop to Feature Tourism on the Upper Shore

According to information gathered in 2009, The tourism industry generated visitor expenditures of \$49.9 million in Kent County and \$65.8 million in Queen Anne's County. Tourism supports 633 jobs in Kent and 1,123 jobs in Queen Anne's County.

Reflecting the importance of tourism, the Upper Shore SCORE Chapter 670 will conduct a morning workshop focusing on tourism for business owners and managers in Kent and Queen Anne's counties.

The workshop, "Tourism on the Upper Shore" will feature county and state government leaders responsible for attracting tourists to the Upper Shore, including Bernadette Van Pelt from Kent County and Heather Taylor from Queen Anne's County. The Director and Assistant Secretary from the Maryland Department of Tourism have been invited and are expected to participate in the workshop as well.

The workshop is offered at no cost to participants and will be held on Thursday March 17th. The two-hour event begins promptly at 8:30 am in the Commissioner's Hearing Room at 400 High Street in Chestertown.

A light breakfast including coffee and pastries will be provided.

To sign up for the workshop please call SCORE at 410-810-2969 or email the Kent County Chamber of Commerce at kentchamber@verizon.net.

SCORE Workshop coordinator, Tom Beckett, notes that "This workshop is aimed specifically at the needs of restaurants, B&B's, motels, hotels, marinas, guides and outfitters, retail stores and other businesses that depend on tourism for part or all of their revenue". To these businesses, Tom points out that "This is your opportunity to learn what's planned for the Upper Shore this year and to share your thoughts on how Maryland and County authorities can best serve your needs."

The SCORE breakfast workshops are co-sponsored by the Chambers of Commerce of Kent and Queen Anne's Counties and the Kent Department of Economic Development and the Queen Anne's Department of Economic Development, Agriculture and Tourism.

Did you Know...

Out of 188 members of the General Assembly

***36 are self-described as "Business"
37 as "Law"
and 42 as full-time legislators.***

***Those three categories make up 59% of the
general assembly.***

Make the Most of Company Benefits

When the time comes to sign up for next year's company benefits, it is important that you take the time to review all your options and maximize your alternatives. While this is usually no easy task, be sure to read these over and ask the pertinent questions.

Don't assume you know all the details of your health-insurance package. It is extremely important that you fully understand your health-insurance plan and your plan choices. What is your deductible? What is your out-of-pocket maximum? Do you have a co-pay and how much is it? What types of services (preventative/routine) are covered? Be sure to examine your prescription drug coverage while you are at it. Does your company provide dental and vision benefits as well? All of this information and much more can be obtained from your company's human resources department. The HR representatives are also there to help you with questions that arise while browsing through your benefits booklet.

Don't leave any "free" retirement match money on the table. Having a good retirement plan is usually considered the second most important benefit. By allowing your savings to grow tax-deferred for many years, this can pay off huge at retirement. An ideal retirement plan will offer a company match, great investment choices in a number of different asset classes, low expenses, and a strong advice program to help you make the best choices. If your employer will match all or part of your contribution, it is imperative that you take advantage of it, if at all possible. Why would you want to leave free money on the table? If your budget is tight right now, at least contribute some percentage of your salary. Each year, increase your contribution by at least 1% until you're setting aside the maximum allowed.

If you are lucky enough to also have a pension plan in addition to your 401(k) or other retirement-savings plan, learn exactly how the company will calculate your benefits. It's usually based on a formula that factors in years of service and average pay when you retire.

Consider disability insurance. Being out of work for an extended period of time can have a devastating financial impact on your family. The good news is that many employers offer disability insurance. And if you buy this insurance through your employer, you'll usually pay less than if you purchased it on your own. The bad news is that only a small percentage of employees sign up for long-term disability coverage. You may think nothing will ever happen to you, but you'd be surprised how often people need to take advantage of this benefit. Short-term disability typically covers benefits for one year or less. Many times your employer will automatically cover any short-term disability. Long-term coverage typically replaces 50% to 70% of your former salary, and is not an automatic benefit for every employee.

Don't leave your family unprotected without life insurance. Not everyone needs life insurance. If you're single and have no dependents, you might be able to skip this benefit. But if you have a spouse and/or children, you'll need to consider how much insurance is enough. Term-life insurance is by far the most common form of company-offered life insurance. This type of policy pays the beneficiary a predetermined amount of money. Term-life insurance just covers the basics—it doesn't offer the ability to build up cash savings the way whole-life policies do. If you don't currently have a policy outside of the one offered through your employer, investigate how much the premiums would cost you.

Other benefits to investigate. If you're lucky, other options might be offered by your employer. These include flexible-spending accounts, stock options, stock-purchase plans, employee stock-ownership plans, and more. Choose wisely.

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Save the Date for QA Emergency Center Fundraiser

On Saturday, April 30, the community will have another opportunity to show their support for the emergency medical care now available at the Queen Anne's Emergency Center. "Our Roots are Planted for a Shore Future" will be held at Heathland Manor on the grounds of Hunters Oak in Queenstown from 6:00 p.m. to 9:00 p.m.

The menu for elegant cocktail party includes hors d'oeuvres, carving and pasta stations, a salad buffet and dessert.

A silent auction will boost the fundraising goal of \$60,000. On the list of equipment that will be purchased for the Queen Anne's Emergency Center with the support of this event is a 12-lead EKG machine with software to wirelessly transmit test results to physicians at other healthcare facilities. Another item on the equipment list is a GE Panda, the most up to date technology available for warming, delivering oxygen to and monitoring of newborns and infants.

Kathy Deoudes and Alisa Pipkin are co-chairing "Our Roots are Planted for a Shore Future." Joining them on the planning committee are Diana Carlson, Bobbie Briscuso Cusimano, Isabel Cusimano, Elizabeth de Guzman, Jennifer DiDonato, Sharon Dobson, Linda Friday, Kathy Kelly, Kim Kratovil, Laurie Lewis, Camille O'Donnell, Karen Oertel, Diane Pappas, Barbara Siegert, Merry Tobin, Marian Waterman, Tracy Welch and Sharlene Zanini-Linn.

Tickets for "Our Roots are Planted for a Shore Future" are \$125 per person. To reserve tickets, call Debbie Gardner, 410-822-1000, ext 5481 or email dgardner@shorehealth.org.

For more information about the Queen Anne's Emergency Center, visit www.qaemergencycenter.org.

Chester River Health System Celebrates 75th Anniversary Gala

Chestertown, MD, December 8, 2010 - Chester River Health System celebrated the hospital's 75th anniversary with a gala at Britkland Manor on November 20, 2010. The gala was sponsored by University of Maryland Medical System and featured a buffet dinner, cake, and live music by "The NightLife Band." President and CEO, Jim Ross, gave remarks about the long standing history of the hospital, along with Chester River Health System board president, Wayne Gardner. This event attracted over 220 guests, including Chester River Health System board members, employees, medical staff members, auxiliary members, friends and donors. Chester River Health System marks the occasion as a success and celebration of 75 years of quality and compassionate health care.



(L to R) Paul Ross, Dr. Susan Ross's son; Dr. Keri Jacobs, Director of the Hospitalist program; Dr. Susan Ross; and Elizabeth Ross, Dr. Ross's daughter.



(L to R) Mary Wick, Chester River Health Foundation board member; Carol Cords; and Maryann Ruehrmund, Director of Chester River Health Foundation.

Change in Leadership Announced at Shore Health System

Joseph P. Ross has announced that he will be joining Meritus Health in Hagerstown, Maryland as its President and Chief Executive Officer April 4. Ross has been President and CEO of Shore Health System of Maryland since 1994.

Shore Health System's Chairman of the Board, John Dillon, praises Ross for his accomplishments during his tenure in Easton. "Joe Ross is one of the most successful and competent healthcare executives in Maryland and around the nation," Dillon comments. "Joe is an exceptional CEO and he will be missed at Shore Health System and in the University of Maryland Medical System."

"Joe Ross has built an exceptional leadership team and a strong partnership with the University of Maryland Medical System. The Medical System remains committed to the development of the mid-Shore's regional healthcare system and building on what Joe has started," said Robert A. Chrencik, President and Chief Executive Officer of University of Maryland Medical System.

Dillon and Chrencik have announced that the transition of Shore Health System will be led by Shore's current Chief Operating Officer, Gerard Walsh, who will be appointed Interim CEO. A search committee will be formed to recruit the next CEO.

Meritus Health is the largest healthcare provider in Western Maryland and opened its new hospital in Hagerstown in December.

Ross will leave Shore Health System at a time when it has sustained and grown market share in a time of change and challenge in healthcare nationwide. In 1996, Ross brought together Memorial Hospital at Easton and Dorchester General Hospital in Cambridge to form Shore Health System. During Ross' tenure, the System's hospitals, as well as its network of primary care, specialty services and outpatient diagnostic and treatment facilities has expanded and grown throughout the region.

The System achieved Magnet designation from the American Nurses Credentialing Center. Major expansions and renovations of both hospitals, including both emergency departments, doubling the treatment capacity of Shore Regional Cancer Center, the opening of the Requard Center for Acute Inpatient Rehabilitation and the opening of the Queen Anne's Emergency Center are just a few of the System's accomplishments under Ross' leadership since 1994.

In 2006, Ross played a key role in bringing about the affiliation of Shore Health System and the University of Maryland Medical System (UMMS). Access to advanced specialty and clinical services for mid-Shore residents, as well as Shore's access to the University of Maryland School of Medicine, were key goals of the affiliation with UMMS.

Additionally, the merger brought access to capital resources that will enable the construction of a new regional medical center to be located in Easton. Construction is anticipated to begin in late 2012, with the opening scheduled for 2015.

Matapeake Middle School Donates Toys



Sixth grade students from Matapeake Middle School in Stevensville donated games, puzzles, books, art supplies and stuffed animals for children hospitalized at Memorial Hospital. The Pediatrics nursing staff shared the gifts with their Shore Health System colleagues in the Memorial Hospital and Dorchester General Hospital emergency departments and at the Queen Anne's Emergency Center, where children come as visitors and patients. Pictured with the cartful of toys are (left to right), front, Madeline George and William George; back, Ashlea Barrow, Memorial Hospital pediatrics nursing technician; Curtis George, Matapeake Middle School teacher; and Patty McNeal, MSN, RN, manager, Women's and Children's Health, Memorial Hospital.

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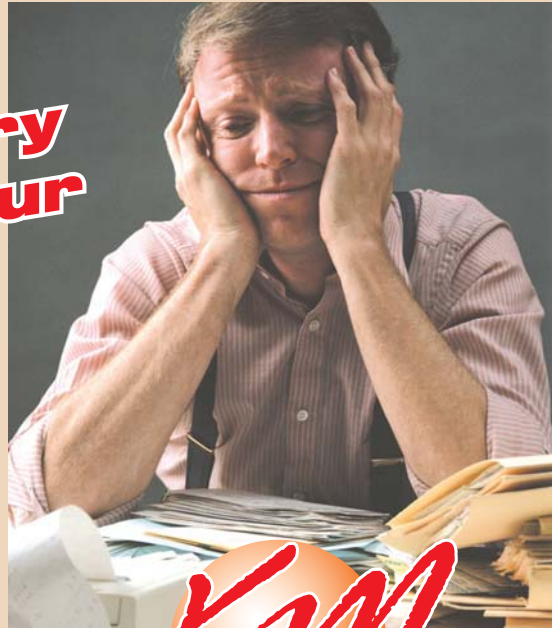
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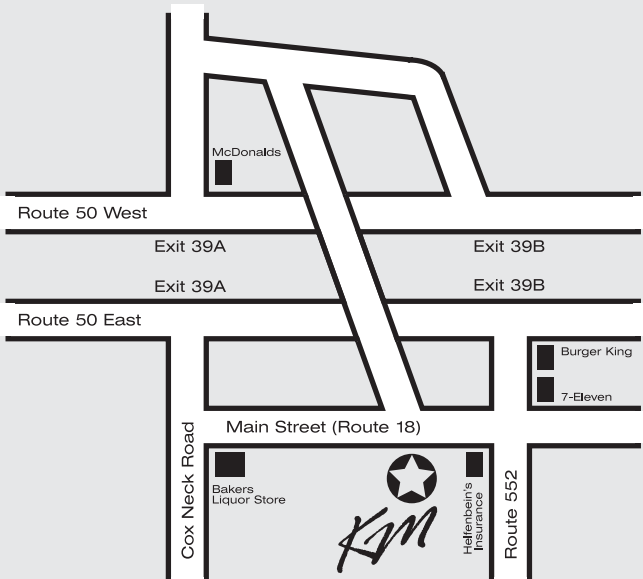
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